



# A Partner

For a Healthier &  
More Hygienic Environment

---

Healthcare Services & Product Solutions



**We Stock:**

Paper Products

Gloves & Masks

Hand Soap, Sanitizer & Dispensers

Cleaning Chemicals, Disinfectants

Cleaning Equipment

Washroom Supplies

Paper Products

Food Service Packaging

Materials Handling

Laundry Products

& More!



**Western Paper Distributors**

[www.westernpaper.com](http://www.westernpaper.com)

# Well Beyond Products



On-Site Consultation & Training  
Dedicated Healthcare Sales Consultants  
Specialized Cleaning & Facility Maintenance & Operations Expertise  
HAI Prevention Program  
Surface Sanitation & Hand Hygiene Protocols  
Equipment/Dispenser Installation & Preventative Maintenance  
And Much More...

## Consultation & Resources

### PROGRAMS

- ✓ Healthy Measures, HAI prevention program
- ✓ ATP testing program
- ✓ Surface Sanitation Protocols
- ✓ Hand Hygiene Protocols

### RESOURCES

- ✓ Online Green Resource Center & Catalog
- ✓ Flu Prevention Guide & Catalog
- ✓ Blog featuring Industry News, Trends, Product Demos
- ✓ Highly Trained Consultative Sales Team

### EDUCATION

- ✓ On-site Product Training & Technical Support
- ✓ Education Seminars

## Distribution Services

### SOPHISTICATED ECOMMERCE

- ✓ EDI, XML, GHX, Punchout & Custom Files
- ✓ Order by Phone, Fax, Email or 24 hour online
- ✓ Customized Order Guides

### FLEXIBLE DELIVERY

- ✓ Standard Next Day Delivery, Will-Call, Same-Day, Time-Window & Closet Delivery

### EQUIPMENT

- ✓ Dispenser Installation/Repair
- ✓ Laundry Installation/Service
- ✓ Leasing, Repair & Preventative Maintenance

### ADVANCED BUSINESS SERVICES

- ✓ Corporate Compliance
- ✓ Quarterly Business Review

## Purchasing Power

### NETWORK SERVICES COMPANY

- ✓ \$15 billion organization of 75 member owner, best-in-class distributors

### GPO RELATIONSHIPS

- ✓ APN
- ✓ Novation
- ✓ Health Trust Purchasing Group
- ✓ Premier Purchasing
- ✓ MedAssets
- ✓ Amerinet
- ✓ The Broadlane Group
- ✓ And More!

### PRODUCTS

- ✓ Exclusive Premium Brands
- ✓ Dedicated Flu Prevention & Green Catalogs
- ✓ Single Source For Janitorial & Food Service Disposables



# We Partner with You to Reduce Healthcare Associated Infections

## Improve Patient Satisfaction Scores & Save Money



Healthcare Acquired Infections in US healthcare facilities result in an estimated 1.7 million infections and 100,000 deaths annually, with an estimated \$24 billion in direct medical cost of treating these infections.

### Our Simple 3 Step Process to Reduce HAI Occurrences to Zero:

1. Western Paper interviews key personnel help to engage key decision makers, determine the current situation and establish targeted goals for surface sanitation and hand hygiene control.
2. Western Paper conducts a site survey dividing the facility into zones: patient areas, public areas and staff areas. This makes test points easier to identify, manage and assess.
3. Western Paper presents a solution proposal. This is the final step in which a collaborative plan is determined. Based on scorecard results, suggestions for improvements, a plan of action and implementation is developed.

For More Information Visit  
[www.healthymeasuresonline.com](http://www.healthymeasuresonline.com)





Colorado · Arizona · New Mexico · Texas



**For More Information, Please Contact:**

Customer Service: 1.800.835.4812  
info@westernpaper.com

**Or Visit:**

Website: [www.westernpaper.com](http://www.westernpaper.com)  
Blog: [www.westernpaper.typepad.com](http://www.westernpaper.typepad.com)

**To Place An Order:**

Online: [www.westernpaper.com](http://www.westernpaper.com)  
Email: [orders@westernpaper.com](mailto:orders@westernpaper.com)  
Phone: 1.800.835.4812



Network Services Company

We are a proud member of Network Services Company, North America's leading distributor of housekeeping and maintenance supplies, industrial packaging, food service disposables, and related products.

Network is a \$15 billion international organization with more than 400 locations in the United States and Canada and over 250 in Europe.